

SINOHUB Receives RMB 5 Million Bank Line From Shenzhen Development Bank

协诺获得深圳发展银行500万元人民币信贷
公司将把新贷款用于加速发展



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Press Release Author = [SinoHub, Inc.](#)

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Press Release Summary = **Shenzhen Development Bank has provided a new RMB 5 million credit facility to SinoHub for use in the Company's rapidly growing electronic component supply chain management services business in China**

Press Release Body = **SHENZHEN, PR CHINA**, June 26, 2007 – **SinoHub Technology Company, Ltd.** today announced that it has successfully closed a RMB 5 Million credit facility with the **Shenzhen Development Bank**. The company will use the funds to accelerate its growth. Already a leading company in the rapidly growing field of electronic component supply chain management services in China (import, buffer inventory, procurement fulfillment, just-in-time delivery, export and other services), **SinoHub** will use these funds to propel itself into a dominant position in this field.

Latest reports show the volume of electronic components being imported into PR China has crossed the US\$ 5 billion per month mark and that the development of new fabrication facilities for electronic components inside China is proceeding very rapidly. To support this growth, specialized supply chain management services (SCM) companies are starting to take

over the home grown import logistics services of suppliers which have been at best a distraction and at worst an inefficient waste of money. At the same time, SCM companies are helping OEMs/EMS providers reduce inventories and outsource non-core operations by providing just-in-time delivery and procurement fulfillment services.

"I believe that **SinoHub's** unique service offerings and software technology will rapidly become synonymous with high quality electronic component supply chain management services in PR China," said **Mr. Kang, head of Shenzhen Development Bank**. "I am also excited about **SinoHub's** prospects to expand their service offerings through internal growth and potential acquisitions."

"This commitment from **Shenzhen Development Bank** is a testament to the uniqueness of our service offerings, our technology and to the exciting prospects for our company," said **Harry Cochran, CEO of SinoHub**. "We are the first company to fully apply the principles of world-class international supply chain management solutions in the electronic component area to Mainland China."

SinoHub Service and Software Solution Offerings

The Integrated Supply Chain service suite provided by **SinoHub, SinoHub Electronics Harborä**, is tailored to the electronic components business requirements in China. It helps electronic component industry participants reduce inventory costs, shorten purchasing lead-time and solve RMB purchasing and VAT invoicing problems.

"We are delighted to have such strong backing from **Shenzhen Development Bank**", said **Willa Li, SinoHub's CFO**. "Ours is a business of detail that depends on doing things right and continuously improving to meet the needs of our customers. Supplying the funding to keep this process in high gear is my highest priority."

New Customer Opportunities

"With this new credit facility, **SinoHub** can now take better advantage of the robust platform we have built over the past 6 years to offer a true one-stop-shop SCM service experience for our customers," commented **Lei Xia, President**. "We will rapidly become the dominant player in electronic component supply chain management services based on our exclusive focus on electronic components, our SCM Management Information System and our coverage in China."

About SinoHub

SinoHub Technology Company, Ltd. was organized in Shenzhen in September 2000 by **veteran entrepreneur Harry Cochran** and electronic component industry veteran **Lei Xia** to facilitate the electronics revolution in China by providing world-class services and MIS for all

participants in the supply chain of electronic components. For more information, please visit our Web site at www.sinohub.com.

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2007年6月26日中国深圳 - 协诺科技有限公司今天宣布成功从深圳发展银行获得人民币500万元信贷。公司将把贷款用于加速发展。作为中国快速发展的电子元器件供应链管理服务（进出口、仓储、单据执行、及时派送和供应商管理库存）领域的领先企业，协诺会使用这笔信贷发展成为行业的主导企业。

近期的报道显示进口到中国的电子元器件每月已超过500亿美金，而且中国新的发展迅猛。为了支持这样的发展速度，专业化的供应链管理服务（SCM）公司已经开始从供应商手中接过已成为制约因素或者说浪费金钱的进口物流服务。与此同时，SCM公司也在帮助OEM/EMS提供商减少库存量，通过及时派送和单据执行服务外包非核心业务。

“我相信协诺独一无二的服务和软件技术将迅速成为中国电子元器件供应链管理服务的代名词，”深圳发展银行的康行长说，“对于协诺通过内部成长和潜在扩张从而扩展服务的前景我也非常乐观。”

“深圳发展银行的信任是对我们服务和技術特色以及公司前景的最好证明，”协诺的CEO, Harry Cochran先生说，“我们是在中国大陆电子元器件行业第一家完全应用世界级供应链管理的公司。”

协诺提供的服务和软件解决方案

协诺提供的集成供应链服务，协诺Electronics Harbor?是根据中国的电子元器件市场需求量身打造的，可以帮助电子元器件企业减少库存成本，缩短采购周期并解决人民币购汇和增值税发票的问题。

“我们很高兴得到深圳发展银行如此的大力支持，”协诺的CFO李德海先生说，“我们的业务是依赖于做好事情并不断提高以满足客户需求的细节。提供资金保障我们的告诉发展是我的首要任务。”

新客户机会

“有了这笔新的信贷，协诺现在可以更好地利用我们在过去6年建立的强大平台，为我们的客户提供真正意义上的一站式SCM服务，”公司主席夏磊先生说。“基于我们对电子元器件的投入，我们的SCM管理信息系统和我们在中国业务覆盖，我们将快速成为电子元器件供应链关系服务领域的主导者。”

关于协诺

协诺科技有限公司是于2000年9月在深圳成立的，由经验丰富的企业家Harry Cochran先生和电子元器件行业的资深人士夏磊先生创建，通过向电子元器件供应链上的相关企业提供世界级的服务为中国带来电子业的变革。要了解详情，请登录我们的网站www.sinohub.com