

3CX And Beronet Announce Strategic Partnership To Provide Complete IP PBX Solution



Released on: February 03, 2010, 4:06 am

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Industry: [Telecommunications](#)

Certified interoperability between 3CX's popular PBX for Windows and Beronet's Berofix VoIP gateways guarantees customers' piece of mind.

London, UK and Berlin, Germany – 1 February 2010 - 3CX - developer of the popular software PBX for Windows - [3CX Phone System](#), and [Beronet](#) - an industry leader in VoIP gateway equipment - announced today a strategic technology partnership that pairs 3CX's software-based IP-PBX with Berofix VoIP gateways.

The partnership ensures that both companies will commit to do ongoing interoperability testing, ensuring that customers can buy best of breed VoIP software and hardware, yet still be assured of an end to end solution supported by both vendors.

The IP PBX and VOIP Gateway certified interoperability allows companies to immediately realize the cost-saving benefits of VoIP, whilst utilizing existing ISDN lines and thus enabling a gradual transition to VoIP. The [Berofix](#) VoIP Gateways are available as add in cards or as separate stand alone units. In both cases they fully support virtualized environments and do not require operating system drivers. The range starts with 4S0 (4BRI) and goes up to 4E1 connections. The cards can be upgraded allowing the customer full flexibility. A GSM and Analog interface module is in development. Selected 3CX and Beronet distributors will be offering special bundle pricing.

"We are very pleased to cooperate with Beronet," said Nick Galea, CEO of 3CX. "Berofix VOIP Gateways are well-designed, competitively priced and

highly scale able. They work perfectly with 3CX and thus resellers can deploy the solution with confidence, knowing they will be fully supported by both Beronet and 3CX."

"We are honored to be working with 3CX" said Thomas Haeger, CEO of Beronet. "3CX Phone System for Windows is an innovative and reliable PBX with significant market share. We are very pleased that 3CX, the market leader in Windows PBX, has chosen Beronet for their certification program. Beronet & 3CX distributors such as [VoIPon](#) and [VoIPango](#) have also announced special bundle prices. More information about the VoIPon bundles [here](#). Please contact [VoIPango](#) for bundle pricing.

About 3CX

3CX is the market leader in Windows VoIP PBX software. Its product, 3CX Phone System for Windows, has earned Windows Server Certification and has received numerous awards, including The Windowsnetworking.com Gold Award, the Windows IT Pro magazine 2008 Editor's Best Award and a Best Buy Award by Computer Shopper Magazine. 3CX has offices in the UK, USA, Germany, Cyprus, Malta, Australia and Hong Kong. For more information visit: <http://www.3cx.com/>.

About Beronet

beronet is a telecommunications hardware development company and has been developing specialized VoIP hardware since 2002. Based in Berlin, Germany's "telecommunications centre", the company has significant engineering experience which ensures innovative products and first class support. For more information visit <http://www.beronet.com>

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