

# Talari Networks Announces Channel Partnership with Extend Networks

***Network Solutions Provider Joins Talari's Gold Value-Added Reseller Program***



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Industry: [Telecommunications](#)

Cupertino, Calif., March 26, 2010 —Talari Networks, Inc. — the company bringing virtualized-WAN cloud economics to Enterprise networking — today announced a new channel partnership with Extend Networks, Inc., a leading technology solutions provider for enterprises, service providers, technical computer companies, and e-businesses in the Pacific Northwest. Extend Networks will incorporate the Talari Mercury family of Adaptive Private Networking (APN) appliances into their portfolio of enterprise solutions for mission-critical networks.



Based in Bellevue, Washington, Extend Networks has earned a strong reputation over the last decade as a designer and implementer of leading-edge, end-to-end technology solutions. They offer a wide

variety of enterprise solutions, professional and IT services, and project management skills.

"Talari's APN is a new and differentiated technology that transforms affordable broadband links to deliver business-class reliability at consumer prices," said Tom Pettigrew, Vice President of Worldwide Sales at Talari Networks. "As a Talari Gold value-added reseller (VAR), Extend Networks will be uniquely positioned to offer an exceptional product that will differentiate their offering, not compete with existing partnerships, and provide tremendous value to their customers."

"We built our business by delivering cutting-edge solutions, so when we first saw Talari's APN technology we were very impressed," said Trina Doheny, President & Founder, Extend Networks. "Enterprises are looking for ways to cut costs while increasing wide area [network reliability](#) and [WAN bandwidth](#). The Talari Mercury product line will complement our existing portfolio and enhance our ability to provide a truly innovative solution."

The Talari Partner Program invests in the industry's best value-added resellers (VARs), distributors and solution providers to accelerate the transformation of enterprise wide area networks. For information on the Talari Partner Program visit <http://www.talari.com/partners>.

**Adaptive Private Networking**  
APN is easy to install and complements current WAN solutions. This innovative technology offers a revolutionary new approach to building enterprise WANs. By combining network bandwidth from the public Internet with RAID-like methods and overlay networking techniques, APN allows businesses to take advantage of the economics of inexpensive Internet bandwidth without sacrificing business quality, reliability or availability. It accomplishes this by combining diverse sources to [increase bandwidth](#) and using end-to-end algorithms to apply dynamic, real-time, per-packet traffic engineering. By continually measuring loss, latency and jitter, APN adapts to variations in network traffic flow virtually instantly to ensure reliable, predictable application performance using all available bandwidth.

**About Extend Networks**  
Established in 2001, Extend Networks is a proven technology solutions provider. The company delivers innovative infrastructure solutions for mission critical networks including integration solutions, support services, managed services, migration services, reconfiguration

services and hard drive imaging services. For more on Extend Networks visit [www.extendnetworks.com](http://www.extendnetworks.com).

**About**

**Talari**

**Networks**

Talari Networks does for Enterprise WANs what RAID did for storage - delivering a network with 30 to 100 times the bits per dollar, ongoing WAN costs reduced by 40% to 90%, and greater reliability than existing corporate WANs - bringing Moore's Law and Internet economics to Enterprise WAN buyers, outsourcers and MSPs for the first time in 15 years. For more information, please visit [www.talari.com](http://www.talari.com). Talari Networks...Swift and Sure.

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